

Investment Criteria Description: Lakelet Capital is a Buffalo-based private equity firm seeking to

partner with business owners exploring a growth investment or

transition / succession plan for their business.

Financial: Up to \$100MM Annual Revenue

Greater than \$1MM Annual EBITDA

Geography: Headquartered in U.S. or Canada

Transaction
Types

✓ Buvouts

√ Family and Ownership Transition

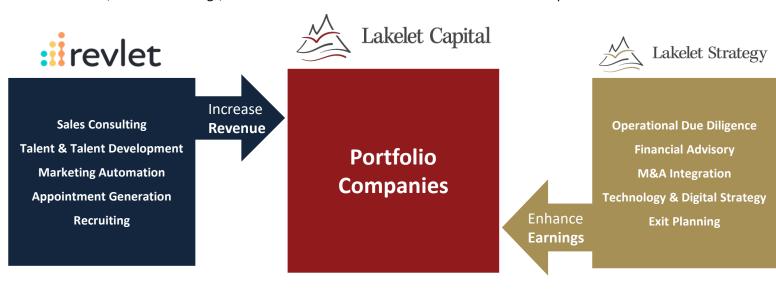
✓ Growth Investments

✓ Recapitalizations

- ✓ Management Buyouts
- ✓ Select Minority Investments

A Proactive Approach to Private Equity

Our unique, differentiated value-add model provides best-in-class resources to our portfolio along with readily available access to capital from our committed investor group. Lakelet partners with industry-leading sales resources and operational experts to increase revenue, enhance earnings, and drive true value creation for all stakeholders in our portfolio.



Representative Sectors

Manufacturing

- Branded Products
- Highly Engineered Mfg.
- Test & Measurement
- Additive Mfg. (3D)
- Robotics & Automation

Logistics & Distribution

- Value-Added Distributors
- Storage & Transportation
- Fulfillment & Packaging
- Freight Brokerage
- Asset-Based Logistics

Business Services

- Outsourced Services
- Education & Training
- Marketing Communication
- Payroll & HR Benefits
- Professional Services

Technology

- Supply Chain Optimization
- Bus. Process Outsourcing
- Data Analytics
- Internet of Things
- Technology Solution Companies

Representative Investments

Portfolio Companies

Sector / Business

Use of Capital

Buyout and growth financing

Buyout and growth financing

Buyout and growth financing









ACTIVE INVESTMENT

Water Filtration & Controls

Diversified manufacturer and engineering designer of products for filtration, separation, aeration, mixing systems, treatment, and process monitoring.

Seeking add-on acquisitions



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ACTIVE INVESTMENT

Customer Experience Management (CXM)

Omni-channel communications provider including email, text, and print solutions used for billing, marketing, and promotional material.

Seeking add-on acquisitions







ACTIVE INVESTMENT

Analytical Instrumentation

Refurbisher and servicer of laboratory instruments including mass spectrometers, gas chromatography instruments, and high-powered liquid chromatography instruments.

Seeking add-on acquisitions





ACTIVE INVESTMENT

Asset-Light Freight & Logistics

Third-party logistics with expertise in refrigerated and dry loads with additional solutions in less-than-truckload and cross-border, focused on the continental U.S.

Seeking add-on acquisitions

Management-led buyout and growth financing





Payroll & Human Resource Management Services

Regional provider of payroll processing and human capital management solutions to small and mid-sized companies.

Seeking add-on acquisitions





ACTIVE INVESTMENT

Integrated Packaging & Warehouse Software

Developer of integrated inventory control, pallet labeling, track and trace, and automation software and technology solutions for manufacturers and warehouses.

Seeking add-on acquisitions

Buyout and recapitalization

Buyout and growth financing

Growth financing







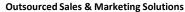
ACTIVE INVESTMENT

Commercial Pool Filtration Products & Services

Global leader in the design and development of commercial pool filtration systems and a major supplier of commercial sand filter systems, fiberglass pool and industrial pump strainers, and custom fabrications.

Seeking add-on acquisitions





Outsourced sales and lead generation helping companies increase their revenue, enhance sales leadership, and improve process systems and performance.

Seeking add-on acquisitions





ACTIVE INVESTMENT

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Investment Team

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Portfolio Performance Team

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