



# Lakelet Capital

## From Legacy to Longevity

Lakelet Capital is a private equity group that aligns, guides and grows successful businesses. Our experienced team focuses on expanding the legacy you've built as a family business or a closely held private company. Lakelet adds value to lower middle market companies by identifying areas of growth opportunity and leveraging pools of motivated, elastic capital and high-caliber, strategic operating partners.

Not only do we have access to the capital that sees deals through, but our experienced team members lengthen your legacy. We ingrain ourselves in your business and marketplace to construct strategic plans that lead to increased revenue streams and sustainable future growth. Lakelet is highly motivated and our team is highly transparent. By setting clear expectations and defining measurable goals, Lakelet aligns all partners on where to head and how to successfully grow the business you've dedicated your life's work to build.

**If you find yourself at a crossroads, lean on Lakelet Capital to clearly navigate the path of prosperity. Take your business from legacy to longevity with Lakelet.**

## Investment Criteria

---

### ANNUAL REVENUE

\$5MM - \$100MM

### ANNUAL EBITDA

\$1MM - \$10MM

### PLATFORMS & ADD-ONS

Lakelet Capital seeks healthy and profitable companies with a compelling path to growth.

### GEOGRAPHY

U.S. and Canada

### SOURCE OF FUNDING

Committed capital from a motivated capital group; including family office and high net worth investors.

## Investment Transactions

---

- Buyouts
- Management-Led Buyouts
- Growth Transactions
- Family Successions
- Recapitalizations
- Corporate Divestitures
- Select Minority Investments



## Industries of Interest

---

- BUSINESS SERVICES
- CONSUMER PRODUCTS
- DIGITAL/VARIABLE PRINTING
- ENERGY & CHEMICAL
- FINANCIAL SERVICES
- FOOD & BEVERAGE
- FULFILLMENT & PACKAGING
- HEALTHCARE & HEALTHCARE IT
- LOGISTICS & DISTRIBUTION
- MANUFACTURING & INDUSTRIAL
- MEDICAL PRODUCTS
- OUTSOURCING
- PROFESSIONAL SERVICES
- PRECISION INSTRUMENTS
- TECHNOLOGY & TELECOM

## Thought-Leading Team

---

Meet Lakelet Capital

### Randolph R. Bianchi

Managing Partner and Business Development

### Chirag Richards-Desai

Director of Finance and Mergers and Acquisitions

### Philip Mulé

Chief Revenue Officer

### Bonnie Data

Business Solutions Manager

### Darrell Porter

Digital Marketing Specialist

### John J. Koepfel

Managing Partner and Counsel

### Tyler Van Schoonhoven

Senior Associate

### Brittany Mazurkiewicz

Director of Talent and Development

### Brigham Pratt

Analyst

## Profitable Partnerships

---

Lakelet Capital is powered by the leading consulting firm Lakelet Strategy. This opens access to a wide network of industry-specific professionals and consultants who provide invaluable sector insight and operational results that may have been otherwise unattainable.



# Lakelet Capital

From Legacy to Longevity

Lakelet Capital LLC | 341 Linwood Avenue | Buffalo, NY 14209

**716.863.9971 | lakeletcapital.com**